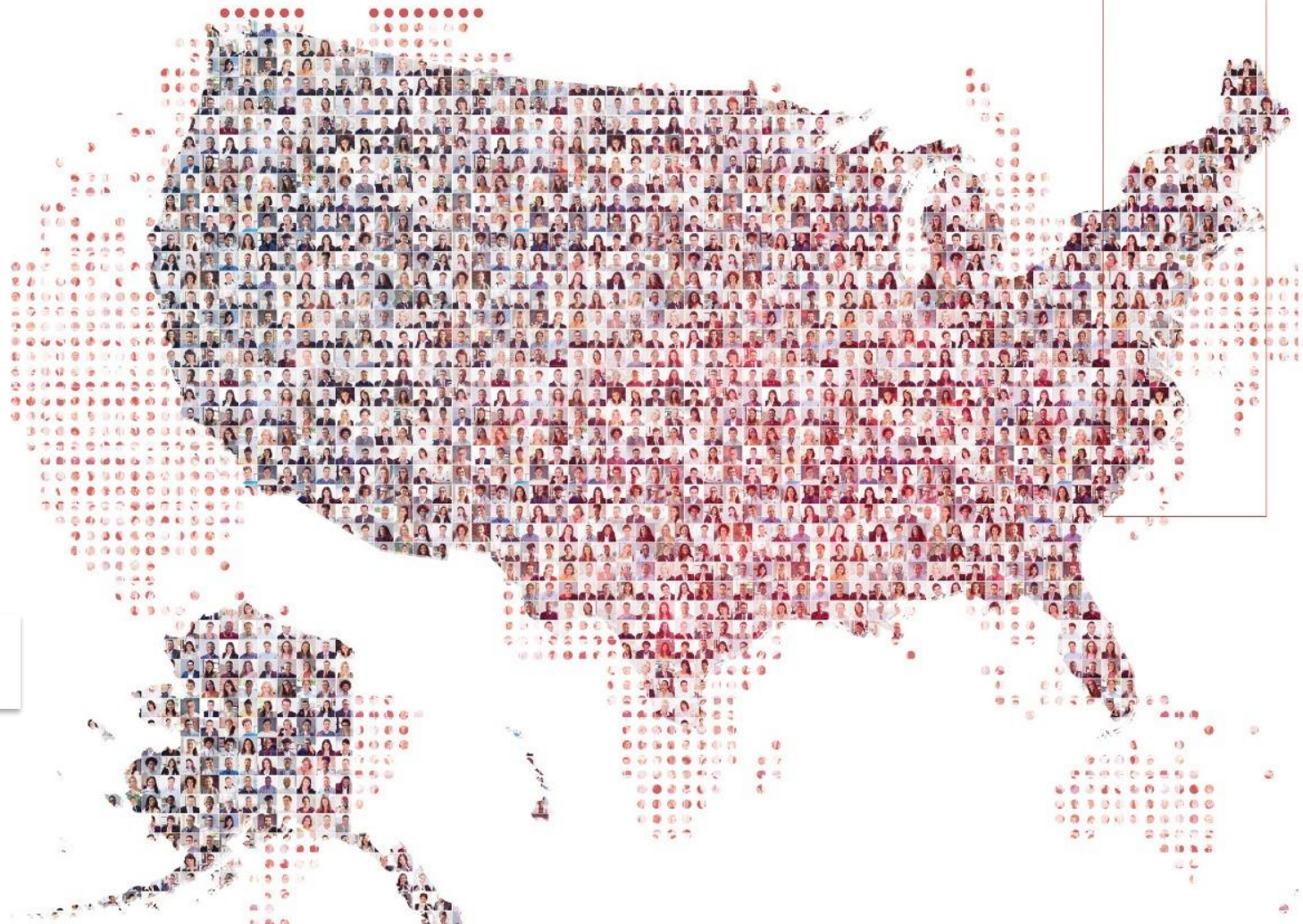
SOURCE1®
SOLUTIONS

Our Source Code is Humanity.



EXECUTIVE BRIEF • TAMPA BAY & THE SOUTHEAST

From One Promise to a Stronger Region.

Founded in Clearwater. Built on relationships and a commitment to the communities we serve.

2011

Founded in Clearwater

Robert Hessel establishes Source 1 Solutions.

2012

First white-label partnerships

Early partnerships extend the company's monitoring services.

2015

Managed IT, leveled up

Expanded managed IT services and senior leadership.

Today

A Stronger Region

Celebrating 15 years of service, trusted partnerships, and mission-critical technology for our region.

















M3 | MANAGE. MONITOR. MAINTAIN.

The M3 philosophy in practice

MANAGE

We'll manage your network, so you can manage your business

- **Cloud Infrastructure Management**
- **Router, Firewall, LAN, WAN & Server Management**
- **Desktop IT Support & Management**

MONITOR

Our live technicians are committed to keeping your operations secure

- **Level I and II Service Desk Technicians Available 24/7/365**
- **C² Active & Proactive Network Monitoring**



MAINTAIN

We carry out regular system maintenance to maximize your performance

- **Asset Disposition, Component Sourcing & Data Destruction**
- **Regular System Updates & Maintenance Checks**
- **Backup & Protect Critical Data in Case of Attacks or Loss**

Managed IT That Keeps Business Moving.

The primary service relationship: responsive support and proactive care.

- **24/7/365 live-answer service desk**
- **Network, firewall, server and endpoint management**
- **Cloud infrastructure and desktop support**
- **Proactive monitoring, patching and maintenance**
- **Backup, recovery and continuity planning**

Specialized Capabilities. One Accountable Partner.

Additional disciplines available beyond core managed IT.

Cybersecurity

Risk assessment, vulnerability management, monitoring and response

RF & Life Safety

DAS, in-building wireless, public-safety communications

Physical Security

Access control, CCTV, surveillance and video analytics

Unified Communications

Contact center, carrier and collaboration systems

Mobile Device Management

Provisioning, application profiles, remote management

Technology Lifecycle

Asset disposition, data destruction and component sourcing

Experience Across Industries.

Established sectors and adjacent Tampa Bay opportunities.

- Healthcare
- Finance & Insurance
- Retail
- Manufacturing
- Transportation & Logistics
- Government
- Hospitality
- Sports & Entertainment
- Professional Services
- Associations & Nonprofits
- Construction & Real Estate
- Education & Training

Credentials & Technical Qualifications.

- Corporate certifications and security assurance
- Manufacturer and technology partner credentials
- Individual technical qualifications and licenses
- Compliance capabilities tailored to client requirements

















Brands That Trust Source 1 Solutions.



Our Source Code Is Humanity.

The Hessel Family Foundation extends the commitment to service beyond technology.

Supporting people. Strengthening communities.

Veterans and military families

Children with autism and their families

Families facing cancer







Enterprise Reach. Local Accountability.

Clearwater-based relationships backed by broader technical resources.

- **Veteran-founded in Clearwater in 2011**
- **Live-answer support, 24 hours a day, 365 days a year**
- **Technical teams supporting complex, mission-critical environments**
- **Regional service relationships supported by enterprise capabilities**







Security & Surveillance.

Protecting digital infrastructure, physical facilities and the people inside them.

Cybersecurity

Risk assessments, vulnerability management, patching, incident response and compliance management.

Access Control

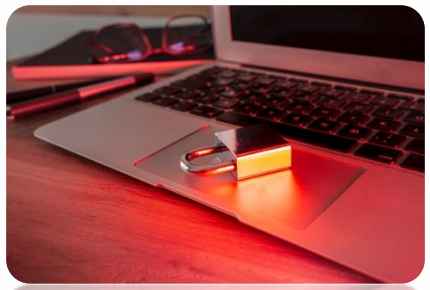
Badge readers, key fobs, biometric options, visitor management and entry permissions.

Cameras & CCTV

IP and analog cameras, live video monitoring, recording, motion detection and analytics.

Integrated Protection

Coordinate cybersecurity and physical security systems for more comprehensive protection.







RF, DAS & Life Safety.

Specialized communications infrastructure for buildings and campuses.

Distributed Antenna Systems

Site surveys, RF design, deployment, optimization, testing and maintenance.

Public Safety Communications

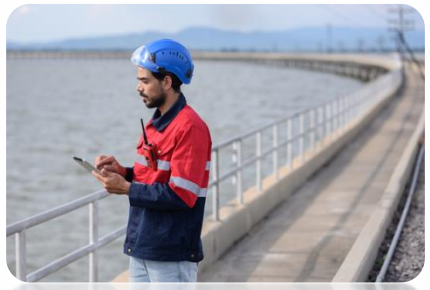
In-building signal solutions to support emergency communications and applicable requirements.

Two-Way Radio Systems

Radio over IP, centralized management, redundancy and rental or purchase options.

Private Wireless

Private 5G/LTE and other wireless solutions tailored to operational requirements.







Unified Communications & Mobility.

Communication systems and devices supported throughout their lifecycle.

Unified Communications

Service desk, incident and change management, configuration, performance and reporting.

Contact Center Services

Cloud and premises-based systems, carrier management and vendor coordination.

Mobile Device Management

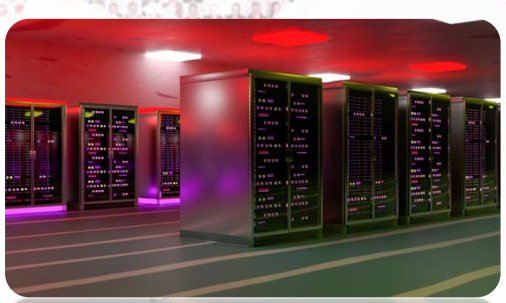
Device provisioning, profile and application management, patches, remote control and wipe.

Device Governance

Asset reporting, service-level reporting, quarterly reviews and escalation management.







Technology Lifecycle & Infrastructure.

From deployment to responsible end-of-life management.

Asset Disposition

Inventory tracking, valuation, resale channels, recycling and data destruction.

Component Sourcing

Acquisition workflows, vendor management and hardware recommendations.

AI Server Infrastructure

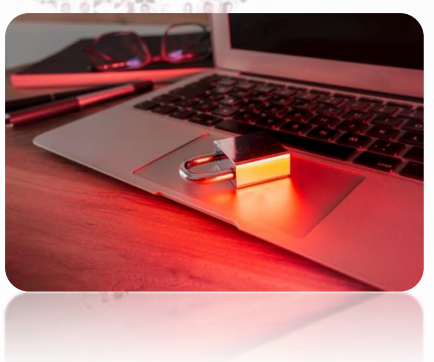
Custom design, configuration, installation and deployment for specialized computing needs.

Technical Staff Augmentation

Scalable engineering and project resources for short- and long-term engagements.







Let's Build a Stronger Tampa Bay Together.

Mission-critical IT. Measurable performance. Human relationships.



Kristin Johnson

Director of Customer Experience

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